



## Take Control

If your company is like most, there is no print management solution in place that allows you to understand your **TRUE** total cost per page. With PagePilot™ you can tighten control and significantly **REDUCE COSTS** while increasing your business productivity and profit.

PagePilot™ is RS' custom print management solution that includes comprehensive management and reporting for your existing fleet of printers, plus any combination of new equipment, on-site maintenance, print consumables, software, or tech support – saving you up to 30-40% annually. **ALL** costs are compiled into a per page charge and billed as one monthly invoice.

*Saving just a penny per page can quickly add up to thousands of dollars in **COST REDUCTION** per year.*



*RS customizes flexible solutions that include the necessary components to assist our clients' unique printing needs.*



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## Existing challenges

- ▶ paper output is increasing at 21% per year
- ▶ paper use expected to grow the next 20 years
- ▶ output fleets consume up to 3% annual revenue
- ▶ 90% of companies DO NOT track print costs

## We can help...

- ▶ cut overall page costs up to 30-40%
- ▶ attain accurate billing & predictable budgeting
- ▶ provide single point of contact for ordering, invoicing, and services
- ▶ improve service to users
- ▶ customize flexible solutions for unique needs
- ▶ streamline workflow/increase efficiency
- ▶ acquire the right-sized equipment fleet



Managing print services is a challenge for most companies. It's difficult to control and track all of the associated costs. RS' PagePilot™ program is designed to assist you in **IMPROVING** these areas. By allowing us to complete an assessment of your print environment, we can help you better understand your existing challenges and also your opportunities to increase savings and productivity.

### ASSESS THE CURRENT ENVIRONMENT

The goal of the assessment phase is to help you make better informed decisions regarding your print environment. We will determine how much of your print environment you are using and how much it is costing you to maintain. This allows us to make recommendations detailing opportunities for improvement and to identify specific actions that will help you save money, improve security, and deliver a higher level of service.

### OPTIMIZE YOUR PRINT INFRASTRUCTURE

By optimizing your infrastructure you will achieve a balanced deployment of single-function and multi-function devices, color and monochromatic devices, and departmental, workgroup and desktop devices. You will also gain visibility of the infrastructure and cost associated with it.

### MANAGE YOUR PRINT ENVIRONMENT

We can help you manage your print environment with on-going and proactive management capabilities that make it easier for you to maximize savings and increase those savings as your organization changes over time. We utilize electronic monitoring software to automatically replenish your supplies, create purchasing functions, collect and analyze utilization information, perform level 2 & 3 support, conduct quarterly & annual reviews, and make recommendations to keep the deployment of equipment balanced.

### IMPROVE YOUR EFFICIENCY AND WORKFLOW

To improve workflow you need to analyze your current paper-based workflow and find opportunities for improvement. Some of these opportunities exist in scanning, tracking & billing, mobile printing, trans-promo and more. By utilizing new technologies you can streamline your workflow and increase productivity.

**To schedule a FREE print assessment, call 800.516.7321.**